

Message Text

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PAGE 01 STATE 308072
ORIGIN NEA-10

INFO OCT-01 ISO-00 COME-00 EB-07 /018 R

DRAFTED BY NEA/INS:JRGRAHAME:JES
APPROVED BY NEA/INS:DKUX
COMMERCE:MADERHOLD

----- 084175 /47

R 211946Z DEC 76
FM SECSTATE WASHDC
TO AMEMBASSY NEW DELHI

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E.O. 11652: N/A

TAGS: BTIO, IN

SUBJECT: MARUTI HEAVY VEHICLES (P) LTD

REF: NEW DELHI 17838

1. WE HAVE INFORMED COLLINS AVIONICS DIVISION INTERNATIONAL MARKETING REPRESENTATIVE (RICHARD EIDEMILLER) OF MARUTI'S INTEREST ALONG LOW KEY LINE SUGGESTED PARA 2 REFTTEL. EIDEMILLER SAID HE WOULD CONVEY MARUTI REQUEST TO COLLINS ASIA REP IN HONG KONG (DON MILLER).

2. EIDEMILLER SAID THAT HINDUSTAN AERONAUTICS (HAL) REP IS CURRENTLY VISITING CONCERNING POSSIBLE LICENSING ARRANGEMENT WITH HAL FOR PRODUCTION OF COLLINS AVIONIC EQUIPMENT. EIDEMILLER SAID COLLINS WAS SATISFIED WITH ITS CURRENT INDIAN REPRESENTATIVE, ELECTRONICS LTD, AND COULD CONTINUE TO WORK WITH THEM EVEN IF HAL PRODUCES SOME COLLINS EQUIPMENT UNDER LICENSE.

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3. COMMERCE INFORMS US THAT COLLINS REPRESENTATIVE PLANNING VISIT INDIA IN EARLY JANUARY AND WILL CONTACT EMBASSY FOR BRIEFING.
KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE308072
Document Source: CORE
Document Unique ID: 00
Drafter: JRGRAHAME:JES
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760468-0970
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761223/aaaaatzo.tel
Line Count: 59
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 NEW DELHI 17838
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 26 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <26 MAY 2004 by BoyleJA>; APPROVED <20 SEP 2004 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MARUTI HEAVY VEHICLES (P) LTD
TAGS: BTIO, IN
To: NEW DELHI
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006